



S.A.V.E WITH YOREL!

CITRIX SUBSCRIPTION ADVANTAGE VALUE ENHANCEMENT

Maximize your Citrix Subscription Advantage with S.A.V.E.

On September 2006 **Citrix changed the Subscription Advantage renewal process.** Now Citrix resellers are unable to discount the annual Citrix license renewal cost to their customers. All subscription advantage renewal costs will be the same, regardless of reseller. With this in mind, Yorel has created the **Subscription Advantage Value Enhancement (S.A.V.E.)** program.

The **S.A.V.E.** program saves you **time and money.** By simply choosing to renew your licenses with Yorel, you can receive **additional value from your Citrix license renewal.** See below for details and the **FREE** promotional offering.

Objective:

- Help customers with the new Subscription Advantage renewal process
- Ensure customers maximize the benefits of Subscription Advantage
- Assist customers with budgeting for Citrix upgrades and renewals
- Provide direction for renewals based on your current and future Citrix environment

Process:

- Notify you 90, 60 & 30 days prior to Citrix License Renewal
- Provide updates on Citrix offered promotions and discounts
- Communicate important Citrix technology & customer service news
- Track applicable product version updates
- Track products with and without subscription advantage
- Provide quarterly updates—outlining Citrix releases and software you're entitled to
- Provide access to Citrix's Secure Portal Access (SAMRI)

Promotion:

- For subscription renewals ranging from \$7,500 – \$20,000, receive one (1) FREE Yorel Business Day Help Desk incident!*
- For subscription renewals ranging from \$20,001 and above, receive two (2) FREE Yorel Business Day Help Desk incidents!*

**Help Desk incidents are valid for six months after date of renewal. Refer to the "Help Desk Support" document to view the list of over 35 vendors supported.*



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