

Integrating Customer Knowledge with Ours

Companies use technology to accomplish business goals. That's why Yorel talks to customers about their business processes, and then determines the best ways for them to use information technology to succeed. This collaborative approach helps our customers gain business advantages with greater speed and effectiveness than other methods.

By building relationships first, we seek to become a trusted business advisor before we talk about technology. Ultimately, it saves our customers time and money over the length of our relationship because we cultivate an intimate knowledge that promotes our ability to meet our customers' changing needs.

Since 1993, Yorel has helped mid-sized businesses cut costs, improve productivity and minimize business risk by designing customized information technology solutions that focus on business problems first.

Our Mission:

"Yorel integrates our knowledge of information technology and systems with our client's knowledge of his or her business and processes to create a significant competitive advantage."

Yorel's IT Optimization Continuum

We use a proven framework of solutions—our IT Optimization Continuum. Its three components enable companies to target their most critical business issues first. As our customers address changing needs over time, the IT Optimization Continuum gives them a roadmap for building effective solutions that deliver the most long-term value. It also facilitates growth at the same time it ensures business continuity.



Data Center Design & Optimization
Systems & Storage Management
Network & Server Infrastructure Solutions



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IT Optimization Continuum Elements



Data Center Design & Optimization

Yorel helps customers establish and maintain data centers that support current needs, can be rapidly modified to meet future business needs, and ensure ongoing business continuity. While the technology solutions vary from one data center to another, our consulting and technical teams develop and deliver:

- Data Center Relocations
- Data Center Designs/Redesigns
- Power Distribution & Management
- Cooling Systems
- Rack Configurations



Network & Server Infrastructure Solutions

Businesses need to be flexible to stay ahead in today's competitive marketplace. That means their networks need to be flexible, too. Yorel offers customers flexible network and server solutions that feature proven, scalable technologies and innovative designs. And we customize each solution to accommodate the customer's current IT resources and to scale to meet anticipated business growth. Our solutions include:

- Consolidation
- Virtualization (server/client/storage)
- Containment
- Thin Client Enablement
- Provisioning
- Secure Remote Access
- Load Balancing
- High Availability Computing
- System Studies
- Server & Data Security
- Policy Definitions
- Upgrades & Migrations
- Application Availability & Access

Systems & Storage Management

Effective IT management eliminates unnecessary system complexity, which saves money and minimizes business risk. Because even minor changes to network configurations can radically affect management complexity, Yorel specializes in network simplification. We help customers regain control of their systems. Besides system management tools, we offer ongoing audits and system health checks. We also work with customers' IT teams to design manageability into their computing and storage infrastructures. Our systems and storage management solutions include:

- Capacity Planning
- Storage Strategy & Policy
- Data Policy
- Storage Management
- System & Network Monitoring
- Backup & Recovery
- Load Balancing
- Process Automation
- System Studies
- High Availability
- Performance Tuning
- Information Lifecycle Management (ILM)
- Audits & System Healthchecks
- Business Continuity Planning

Partners

Yorel and our technology partners build flexible, scalable data centers that reduce IT infrastructure cost and complexity while they improve our customers' ability to respond to changing market demands.

Data Center Design & Optimization	Systems & Storage Management	Network & Server Infrastructure Solutions
APC	IBM	IBM
IBM	Microsoft	VMware
PowerWare	STORServer	Citrix
Avocent	Citrix	Microsoft
	Cisco	Tivoli
	Vision Solutions	PlateSpin
	Tivoli	Cisco
	MPG	VizionCore
	NetApp	

Yorel's Value to Customers

Yorel is different from other technology companies because we start every business relationship by understanding our customer's business. This helps us develop customized IT solutions that meet their current business needs and can flexibly scale to meet future needs. This proven approach saves our customers time and money by enabling incremental changes, consolidation, integration and simplification. Between our IT Optimization Continuum and our creative financing, we can deliver the best value to our customers.

Data Center Design & Optimization

Yorel's special value to customers is our ability to simplify their data centers with flexible, scalable solutions that eliminate management hassles and costs and enhance their ability to respond quickly to changing business demands.

Systems & Storage Management

Yorel's special value to customers is how we understand that data is their most important asset. That's why we specialize in making sure they can store, retrieve, and protect their data at a cost that aligns with the data's business value. We also help our clients manage their systems for optimum performance, uptime, cost effectiveness, and rapid scalability.

Network & Server Infrastructure Solutions

Yorel's special value to customers is our ability to provide flexible network and server solutions that promote their competitive edge by improving their ability to respond more efficiently to internal and external customers. At the same time, our infrastructure solutions eliminate costs due to system complexity and its accompanying management costs.

Financing

Yorel also understands that paying for technology is a major challenge for many companies. That's why we provide flexible financing options that give customers benefits like reduced up-front costs, simplified budgeting, and credit preservation. Yorel helps customers determine the best finance strategy for their business.

Our Customers

Yorel specializes in solutions for midsize businesses that need to remain nimble and responsive as they grow or as their markets and customers change. Because we're experts at using technology to address business problems, we commonly talk to our customers':

- CFOs/CIOs
- Data Center Managers/Directors
- IT Managers/Directors
- System Administrators

Contact us today.

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