



Yorel Integrated Solutions, Inc.

There's integrity
inside the circle.

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NEWS FROM INSIDE THE CIRCLE

Spring/Summer 2005

SEAMLESS STORAGE MANAGEMENT

YOREL BROUGHT THIS HOSPITAL'S DATA STORAGE MANAGEMENT SYSTEM BACK UNDER CONTROL

At a large regional hospital in North Carolina, the increased transition from paper-based records to electronic health records opened up exciting new possibilities. But it also meant new challenges and complexities for data management, storage and retrieval.

The hospital's storage was spread across individual, unmanaged servers. Increasing storage on one device or the other could mean downtime for critical applications and/or disruptions in data flow. Some servers were overloaded, others were underutilized. As data volumes soared, so did costs.

Then Yorel arrived on the scene. Yorel wasted no time in administering the remedy: the IBM TotalStorage SAN Volume

Controller (SVC).

Thanks to Yorel's storage-virtualization solution, the hospital now has a central point of control for all of its data storage. The SVC optimizes storage resource usage, pooling resources of disparate storage systems together into a single reservoir. It enables:

- Reallocating and scaling storage capacity without disruptions in data flow or application downtime.
- Seamlessly storing data using storage products of multiple vendors.
- Backing up data according to its importance or its age, sorting it based on the qual-

ity, cost and availability of storage resources.

"Yorel's partnership with IBM provides a seemingly limitless amount of support and knowledge," remarked a hospital spokesman. "The solution provides an additional layer of cache and better management tools, which increased our overall performance and decreased the overall administration of the storage environment."



MESSAGE FROM THE PRESIDENT—LEROY HILL, JR.

PLAN YOUR JOURNEY FOR SUCCESS

Every journey begins with a single step, but even that step must be in the right direction. For success to happen, planning is paramount. Without a well thought-out-plan, you may not know when you get to your destination – or worse, if you'll even get there at all. It is not only our business to help you effectively employ technical solutions. It is our business to help you carefully assess and strategize the successful use of technology in your business. We can help you plan.


Every technology plan should contain these three key aspects to ensure your business is on the road toward success:

Implementation - strategic use of technology to enable your business to run smoothly and efficiently.

Continuity and Recovery – having a backup plan in order to quickly recover your enterprise data after major and minor incidents.

Growth and Capacity – achieving the ability and capacity to expand your company's business into new and lucrative areas, on demand.

In today's technical environment, businesses with a plan will most likely out-survive those without one. Yorel stands ready to assist you in assessing the design, execution and updating of these three critical areas of planning.



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Easy Backup Easy Recovery

Yorel takes the hassle out of enterprise data backup & recovery

At the offices of a local government, whenever the IT staff got a request to restore a backed-up document, their immediate feeling was one of dread.

This seemingly innocuous task was a time-consuming, costly, and resource-draining ordeal. It meant traveling to an offsite storage location, often several times a day. And because it involved dealing with multiple, complicated operating systems and tape drives, their best engineer had to go each time – in effect leaving the IT department without its top talent.

Finally, they called in Yorel. To make a long story short, Yorel reduced the time required to restore a file from around two or three days, to about two or three minutes. “We saved this local government enormous amounts of time and money,” said Tod Kisner, Business Development Manager at Yorel. “We cut their media costs alone by about 30 percent.”

The key: STORServer. Unlike typical backup products, STORServer is an appliance solution, integrating all components required for backup, archive and disaster recovery.

Management of backups is now simple, controlled from an easy-to-use console.

Leveraging IBM's Tivoli Storage Manager at its core, STORServer features disk-to-disk backup, handles multiple platforms and databases, and has “mail-box-level flexibility,” so that even lost e-mails can be instantly restored. To top it off, Yorel implemented everything in only three days. Now once again, the wheels of bureaucracy can now roll along a whole lot smoother.

New HATS on Old Applications

Host Access Transformation Services (HATS) gives old applications a Web Look and Feel

When it comes to giving applications a new user interface, painstakingly translating old source code is a thing of the past. Now, everything is automatic. And it's all thanks to IBM WebSphere® Host Access Transformation Services (HATS), offered by Yorel.

HATS gives your old applications a user-friendly Web look and feel, improving workflow and enhancing navigation through host applications. Instead of keystrokes and numbers, now it's icons, boxes, radio buttons, and mouse clicks. Old code and languages like RPG and COBOL are instantly transformed into JAVA or HTML. “A nice thing about HATS is that you don't need to be a programmer to use it, said Todd Barnett, Services Principal at Yorel. “It's similar to when the Netscape browser revolutionized the Internet 10 years ago, turning green screens into GUI (graphical user interface) screens.”

Modernizing your existing business applications has never been easier thanks to the HATS offerings at Yorel. Contact us for more information on how we can help your maximize your iSeries potential.

WebSphere. software

DID YOU KNOW?

Yorel regularly hosts informative briefings for its customers to educate them on advanced technology solutions and services. Our goal with these sessions is to enlighten companies on how to maximize their competitive advantage by increasing their ROI and capitalizing on existing IT investments.

Upcoming Sessions include:

WebSphere & HATS Briefing: June 15, 2005 – Hickory

For more information, please see the News & Events section of yorel.com.

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