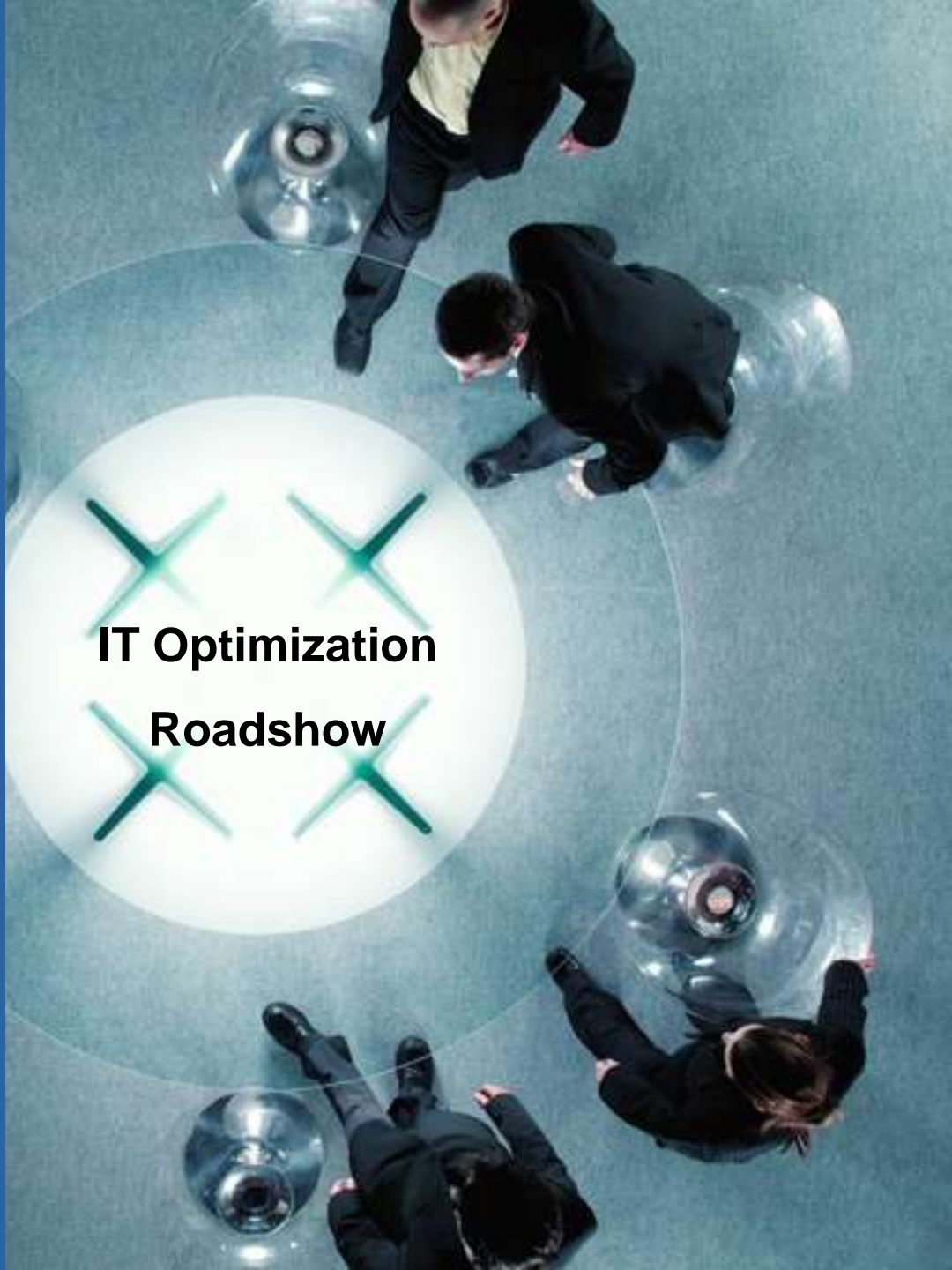




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IT Optimization Roadshow



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Morning Agenda

- | | |
|---------------|---|
| 8:30 – 8:40 | Registration |
| 8:40 – 8:50 | Welcome – Todd Cannady |
| 8:50 – 9:35 | Achieving business continuity and disaster recovery through virtualization – <i>Brent Adam</i> |
| 9:35 – 10:10 | Enterprise Backup & Recovery – <i>Jerry Carleo</i> |
| 10:10 – 10:15 | Break |
| 10:15 – 11:00 | Slash your utility bills - Use consolidation to reduce heating and cooling costs – <i>Nick Long</i> |
| 11:00 – 11:45 | Using technology to drive business growth – <i>David Harlow, Mark Borash</i> |
| 11:45 – 12:30 | Corporate access strategies and application delivery – <i>Chris Horton</i> |
| 12:30 – 12:40 | Q/A |
| 12:40 – 1:30 | Lunch & Roundtable Discussions |

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Afternoon Agenda

- | | |
|--------------|---|
| 12:30 – 1:30 | Lunch & Roundtable Discussions |
| 1:35 – 1:45 | Opening Comments |
| 1:45 – 2:45 | VMware's Dynamic Datacenter –
The Next Generation of
Virtualization Solutions |
| 2:45 – 3:45 | Citrix Access Platform –
Delivering the Best Access
Experience |
| 3:45 – 4:00 | Q/A |





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Yorel Vision:

“Our goal is to integrate our knowledge of information technology and systems with the customers’ knowledge of their business and processes to create a significant competitive advantage”

Yorel Positioning:

Yorel works with companies to solve specific business problems through forward-looking IT Optimization that enables growth and business continuity. This proven approach saves our clients time and money by enabling incremental changes, consolidation, integration and simplification.

Key Differentiator:

Relationships first, IT infrastructures second – Trusted Advisor

Target Customer:

Businesses that need to remain nimble and responsive as they grow, or as their market and customers’ needs change.



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Yorel Profile

- Founded in 1993 by former IBM Marketing Manager
- Corporate Headquarters in Charlotte, NC
 - Locations in NC: Raleigh, Winston-Salem, Hickory
 - Locations in SC: Columbia, Greenville-Spartanburg
 - Location in Georgia: Atlanta
- **2006 Independent Customer Satisfaction Survey**
 - Overall Customer Satisfaction Rating 93%
 - 9 years in a row 92% - 94% Customer Satisfaction Rating
- Require All Consultants and Business Development Representatives to hold Industry Recognized Certifications in their field of expertise
- Multiple Industry Recognition Awards for Outstanding Performance
 - 2003 & 2005 IBM Business Partner Leadership Award
 - Awarded to only 15 out of 1500 partners in the Americas
- IBM Advisory Board Member
- Multi-Billion Dollar Financial Partner – Arrow Electronics

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Yorel's IT Optimization Continuum



Data Center Design & Optimization
Systems & Storage Management
Network & Server Infrastructure Solutions



Data Center Design & Optimization
Systems & Storage Management
Network & Server Infrastructure Solutions



Data Center Design & Optimization
Systems & Storage Management
Network & Server Infrastructure Solutions

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Customer Successes

- **Global Manufacturer - Continuum**
 - Data Center Infrastructure Strategy including Virtualization, Consolidation, High Availability & Access including system l, p, x and storage
- **Local Credit Union - SSM**
 - Implemented a Data Hierarchical policy via TSM
- **Insurance Company - SSM**
 - Enterprise Backup & Recovery Solution utilizing TSM
 - High Availability and SCON for system i
- **Coffee Manufacturer - SSM**
 - Reduced backup window from 23 hours to 4 with StorServer
 - Provided technical support to reduce staffing cost
- **Energy and Services Company - NSIS**
 - Re-designed Windows and Citrix infrastructure to reduce expenses and improve application availability
- **Regional Medical Center – Continuum**
 - Designed a heterogeneous SAN solution with Tivoli SVC
 - Data center design consultation
 - System x Virtualization and Enterprise Access
 - System I High Availability
- **Large Healthcare Alliance - NSIS**
 - Consolidated 100 Intel servers to 4 to decrease overall operating expenses and increase utilization
- **Local Government – DCO/SSM**
 - Deployed HA software to ensure continuance in case of a natural disaster
 - Relocated entire Data Center successfully
- **Large K-12 School District - SSM**
 - Fine tuned Tivoli Configuration Manager to improve asset management procedures



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Technology Partners

Data Center Design & Optimization	Network & Server Infrastructure Solutions	Systems & Storage Management
IBM Premier	IBM Premier	IBM Premier
APC Gold	Tivoli Premier	Microsoft Gold
Powerware	Microsoft Gold	Tivoli Premier
Avocent	VMWare VAC/Enterprise	STORServer
	Citrix Gold	Citrix Gold
	Cisco Reseller Partner	Vision/ iTera
	VizionCore Reseller	Midrange Performance Group
	PlateSpin Reseller	Cisco Reseller
	Net IQ Reseller	Avocent
	Virtugo Reseller	
	Intel	





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Why Yorel Integrated Solutions, Inc.?

- Total Solution Provider
- Experienced **Local** Resources
- Commitment to Customer Satisfaction
- Established Company with over 13 years of experience in creating best practices, process and procedures

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